

A proven model for building a winning team

1. Team-centred enterprise review
2. Team-centred strategic planning session led by outside facilitator
3. Quarterly reviews of plan - creating momentum
4. Performance-based measurement system
5. Performance-based compensation system
6. Celebrations of wins - small and frequent
7. Championing of team philosophy and practice by CEO - your soap box speech and elevator speech
8. A culture of learning and creativity is supported
9. Building of middle management teams by replicating steps 1-7 with key executives
10. Coaching of key executives by the CEO to achieve plan results and build their teams
11. Team review of each team member's strengths and development needs